

REVIEW

SEVENTH EDITION

19th, 20th & 21st of March 2019

Palais des Congrès et des Festivals de Cannes



THE CONCEPT

IT & IT SECURITY MEETINGS, it's a matchmaking event based on prescheduled one to one meetings between companies detaining a field of expertise and Top Decision-Makers who are looking for this domain of knowledge.

Forum for exchanges, real crossroads between supply and demand, **IT & IT SECURITY MEETINGS** is an effective business development tool.



- **2 500** Participants over the 3 days of the exhibition
- **160** Exhibitors
- **6 440** Appointments and business lunches
- **4** Plenary lectures & **10** workshops
- **1** Welcome cocktail
- **1** free evening
- **1** Closing evening

KEY FIGURES



« A business fair with one-to-one meetings that allows you to meet prospects and discuss projects in depth. The setting is excellent and the event is great to meet new customers. »

➤ **Marie DEROGNAT – Marketing project Manager – WAYCOM**

« It's a quality event! The format and size are perfectly adapted to quality exchanges, in a friendly atmosphere and in a "human-sized" lounge. Our first participation convinced us for next year. »

➤ **Benjamin LEROUX – Marketing Director – ADVENS**

« Thank you for this beautiful event, which has become a must for cybersecurity players. We leave Cannes with some great projects. We will be present in 2020 for the fourth year. »

➤ **Sophie FOUCHÉ – Marketing Program Manager – SOPHOS**

« A qualitative event for meetings, in a pleasant setting that encourages networking. »

➤ **Catherine AGBA – Marketing Manager - SEMEA & APAC – SENTINELONE**

EXHIBITORS' TESTIMONIALS

« Excellent formula where everyone finds their interest: the "Makers Decisions", in 2 days they have the possibility to keep themselves informed in an efficient way of the market solutions, the exhibitors because they have a number of confirmed appointments before the beginning of the event with people previously targeted and often decision-makers, and all this in a magnificent setting that contributes to the success of the event".

➤ **Bruno PAOLINI – Director, Southern Europe & Benelux – RAHI SYSTEMS**

« Third year of participation and even more 1 to 1 VR and more projects to work on, such quality is rare and the human size of the show also contributes to it. ».

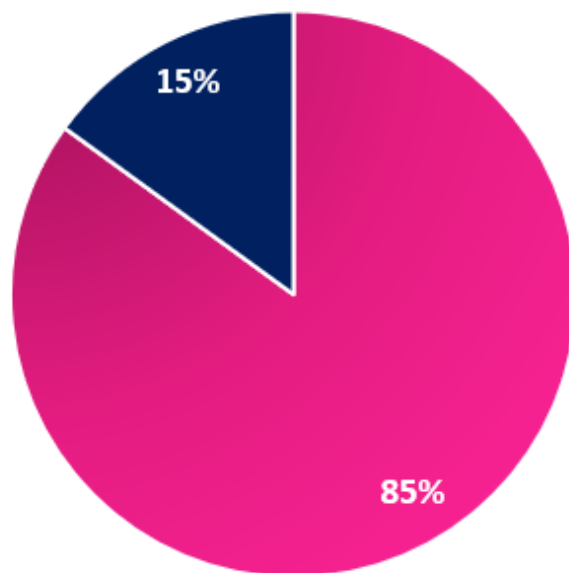
➤ **Laurence, DELECROIX – Marketing Manager – JUNIPER NETWORKS**



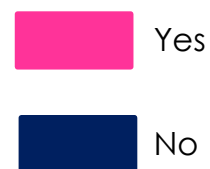
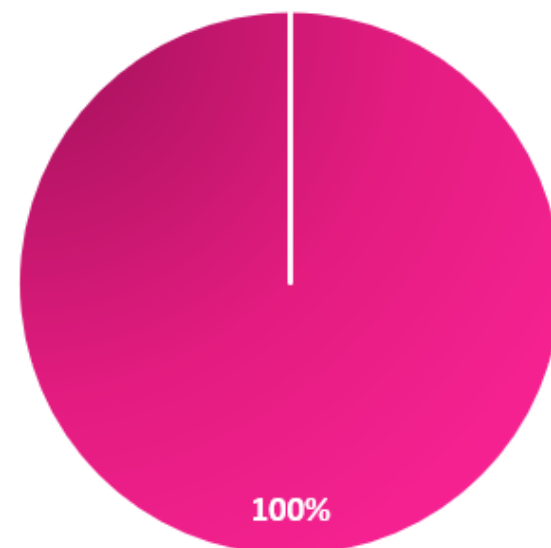
CUSTOMER SATISFACTION

EXHIBITORS

Global satisfaction

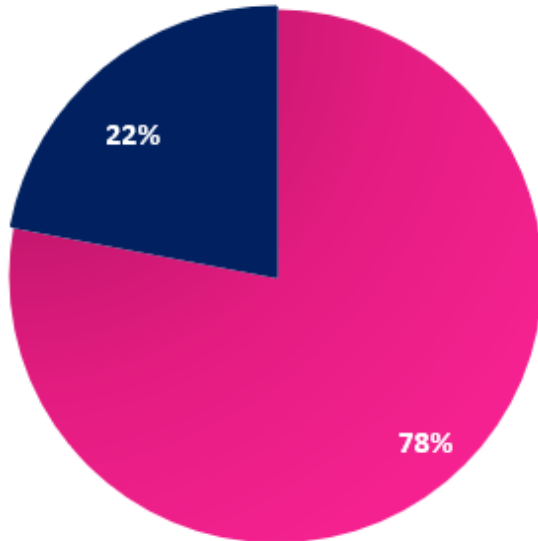


You would recommend IT & IT Security Meetings ?

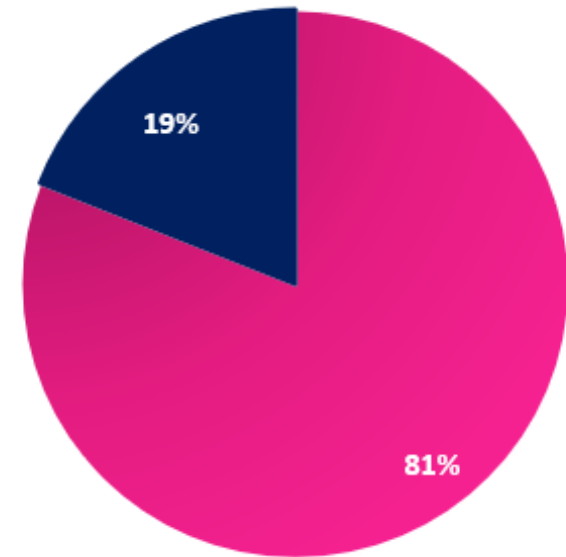


CUSTOMER SATISFACTION EXHIBITORS

Will you be exhibiting at the next edition?



Overall satisfaction business appointments



THEY HAVE PARTICIPATED IN 2019

Top Decision-makers from private sector

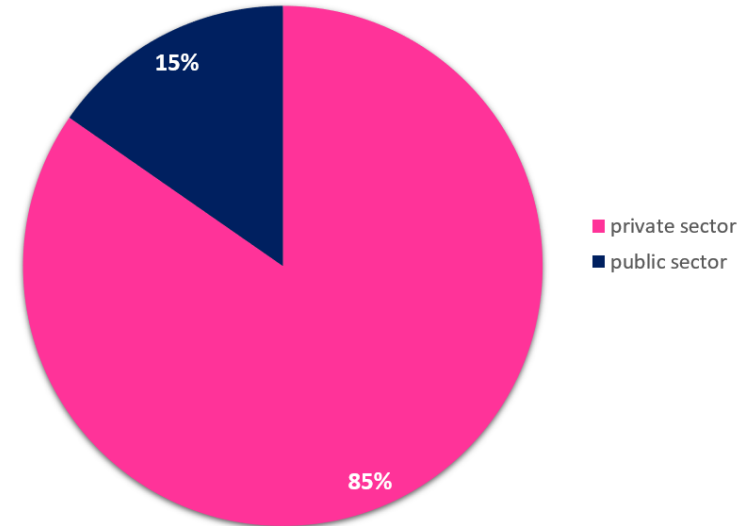
118218 • A.C.I.P • ACTIS GROUPE TELIS • ADP • ADREA MUTUELLE • ADT BISTRO • AEROPORT MARSEILLE PROVENCE • AFIBEL • AFP • AFTRAL • AGENCE DE SERVICES ET DE PAIEMENT • AIR ALGERIE • AKUO ENERGY • ANTEO • ANTIN RÉSIDENCES • GROUPE ARCADE • APICEM SARL • ARMATIS • ARQUUS • ARSENE TAXAND • ARTE FRANCE • ASENDIA MANAGEMENT SAS • ASL AIRLINES • ASL AVIATION GROUP • AUBADE • AUXITEC (GROUPE ARTELIA) • AW • AXWAY • BANQUE BESV • BANQUE CASINO • BANQUE DE FRANCE • BANQUE DE TUNISIE ET DES EMIRATS • BAYERISCHE LANDESBANK • BERKELEY STUDIOS INTERNATIONAL • BERTRANDT SAS • BIT COMPANY SPA • BLABLACAR • BNP PARIBAS • BODEMER • BOURSORAMA • BRIGADE DE SAPEURS POMPIERS DE PARIS • BRITTANY FERRIES • BUT INTERNATIONAL • BUTTER FLY • CAPEP • CATELLA BANK • CDISCOUNT • CENTRALE DES OPTICIENS • CERCLE FINANCE • CETIH • CEVA SANTÉ ANIMALE • CFAO • CHAÎNE THERMALE DU SOLEIL • CHRYSO • CINEMATHEQUE FRANCAISE • CNEH • NUMERINOV • COGEP GROUPE D'EXPERTS COMPTABLES • COMPAGNIE DES ALPES • COMPAGNIE DES PHOSPHATES DE GAFSA TUNISIE • COMPASS GROUP FRANCE • CONSORT NT • CONSORTIUM STADE DE FRANCE • COVEA • CROUZET AUTOMATISMES • DEFENSE CONSEIL INTERNATIONAL • DELEGATION FRANCAISE DE LA FONDATION AKDN • DELTA SECURITY SOLUTIONS • DÉTECTION ELECTRONIQUE FRANÇAISE OUEST • DEUTSCHE BANK • DEVOTA SECURITY • DGF • DIJON CEREALES • DOCAPOST • DOMUSVI • DPO EXPERTS • ECOLE NATIONALE DES PONTS ET CHAUSSEES • ECOLE POLYTECHNIQUE • ELITT • ENEDIS • ENGIE SA • ÉOLANE FDO • ERAFP • ERNST & YOUNG • ESCP EUROPE • ESSEC • ESSILOR • EUROP ASSISTANCE • EUTELSAT SA • FIS • FLOWBIRD • FM LOGISTIC CORPORATE • FONDATION LUMA • FONDATION PARTAGE ET VIE • FRANCE MEDIAS MONDE • GALERIES LAFAYETTE • 44GL • GENERALI • GRAMALIA • GRDF • GROUPAMA SUPPORT SERVICES • GROUPE DELICE • GROUPE ERAM • GROUPE FED • GROUPE MARCK • GROUPE MICHELIN • GROUPE PLD AUTOMOBILES • GROUPE PROMEO • GROUPE QUALICONSLT • GROUPE ROCHER • GROUPE SAMSE • GROUPE SICA ATLANTIQUE • GROUPE SII • GROUPE TALAN • GROUPE-ALPHA • GROUPEMENT AUTOMOBILE CLUB DE FRANCE • HANDICALL • HÉDIARD SA • HEIG-VD • HELPLINE • HUMANIS • HYUNDAI MOTOR FRANCE • ID LOGISTICS FRANCE • IDEMIA • IDFINNOV.COM • IMAD • INSTITUTION GENEVOISE DE MAINTIEN A DOMICILE • IMC • IMMOBILIERE PODELIHA • IMPRIMERIE NATIONALE • INFOMIL • INGENICO GROUP • INSTITUT DE LA VISION • INSTITUT DE PATHOLOGIE ET DE GÉNÉTIQUE • INSTITUT JULES BORDET • INTELICIA • INTERIALE • IONIS EDUCATION GROUP • ISAE • IT6 SARL JOA GROUPE • KAPORAL • KEOLIS • KERING • KLM • KUDELSKI SECURITY • KUEHNE + NAGEL • LA POSTE • LACTALIS • LAGARDERE • LPR • LYRA • MAGELLAN SECURITE • MANUTAN • MARCO VASCO • MASSA AVATACAR • MATEBAT • MCDONALD'S FRANCE • MEDIAPOST • MEDIARITHMICS • MEDIAWAN • MEUBLES DEMEYERE • MEUBLES IKEA FRANCE SAS • MMV • MOBILITAS • MODIS • MOET HENNESSY • MORET INDUSTRIES GROUP • MUTEX • MUTUELLE DES DOUANES • NABC • NAUSICAA • NEWREST • NEXANS • NIGAY • OCAS • OCTAPharma • ORANGE SAS • ORDRE DE MALTE FRANCE • ORPEA • PAGESJAUNES • PARCUB • PARTEAM • PETIT FORESTIER SERVICES • PHOTOWEB • PIXID • POLYCLINIQUE COTE BASQUE SUD • PROMAN • PROSODIE CAPGEMINI • PROWEBCE • RABOT DUTILLEUL INVESTISSEMENT • RADEEMA • RAKUTEN EUROPE • RANDSTAD SEARCH • RENAULT TRUCKS FRANCE • RESAH • RICHARDSON • RIDORET • ROSTAN ADVISORY • ROYAL CANIN • RUE DU COMMERCE • SAB INGENIERIE INFORMATIQUE • SATEL • SCALIAN SCET TUNISIE • SCORPIO COMMERCIAL MANAGEMENT S.A.M • SCUTUM • SECHE ENVIRONNEMENT • SERVICE DÉPARTEMENTAL D'INCENDIE ET DE SECOURS DU PAS DE CALAIS • SERVIER • SFIC (SYNDICAT FRANÇAIS DE L'INDUSTRIE CIMENTIÈRE) • SITA • SNCF • SOCIÉTÉ GÉNÉRALE • SOCIETE GENERALE PRIVATE BANKING MONACO • SOLVAY CARBONATE FRANCE • SOS OXYGENE • SPRINT • TEFANO TOSELLI • SUEZ • TECHNICATOME • TELEPERFORMANCE • TESSI • THALES • THOMASCOOK FRANCE • TIPEEE • TISSEO • TNP • TRANSPORTS TENDRON • TRIMANE • TUNISIE TELECOM • UBALDI • UNPA • UP GROUP • VACANCESELECT • VENTE-PRIVEE • VIDEAL GROUPE • VINCI CONSTRUCTION FRANCE • VIRBAC • VITALAIT • VOLUNTIS • W-HA • WORLDWIDE FLIGHT SERVICES • ZODIAC DATA SYSTEMS



Top Decision-makers from public sector

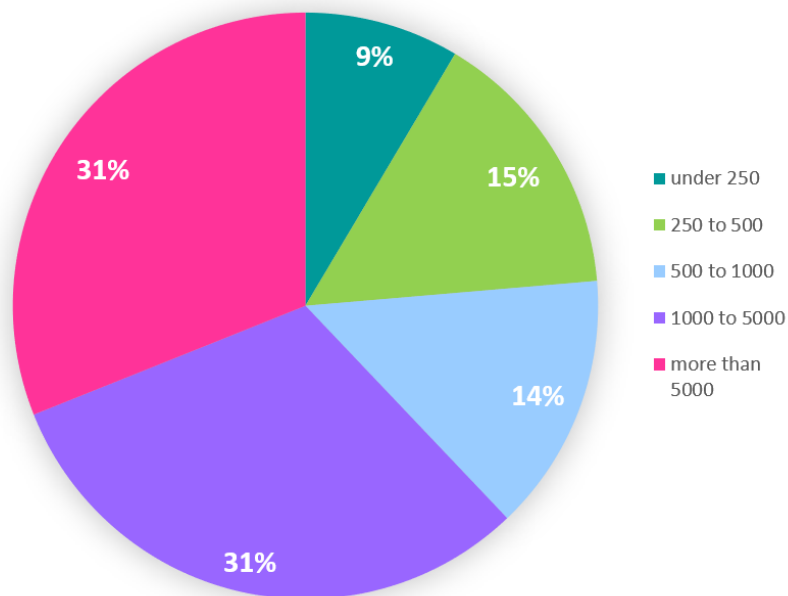
AGENCE TECHNIQUE DES TRANSPORTS TERRESTRES • AGGLOMÉRATION DU PAYS VAIRONNAIS ET
VILLE DE VOIRON • APHP - SIÈGE DSI • BNF • BORDEAUX METROPOLE • CCI PARIS IDF • CENTRE
HOSPITALIER DE CANNES • CENTRE HOSPITALIER PLAISIR • CENTRE HOSPITALIER PRINCESSE
GRACE • CH SAINTE MARIE DE NICE • CHAMBRE DE COMMERCE ET D'INDUSTRIE AUVERGNE-RHONE-
ALPES • CIMF • CNRS • COLLECTIVITÉ TERRITORIALE SAINT OUEN • COMMUNAUTE
D'AGGLOMERATION MELUN VAL DE SEINE • COMMUNAUTE PARIS SACLAY • COMMUNAUTE URBAINE
DE DUNKERQUE • COMMUNE DE VAUREAL • CONSEIL DE L'EUROPE • CONSEIL DEPARTEMENTAL
DES ALPES DE HAUTE PROVENCE • CONSEIL DEPARTEMENTAL DES ALPES MARITIMES • DIRECTION
INTERARMÉES DES RÉSEAUX D'INFRASTRUCTURE ET DES SYSTÈMES D'INFORMATION • EFS •
ETABLISSEMENT PUBLIC DE TELEVISION • FONDATION COGNACQ-JAY • GIP RECIA •
GOUVERNEMENT MONEGASQUE • HOPITAL LES SOURCES • INRIA • MAIRIE DE GENNEVILLIERS •
MINISTERE DE L' ECONOMIE ET DES FINANCES • MINISTERE DE LA CULTURE • MINISTÈRE DE LA
DÉFENSE • MINISTERE DE L'INTERIEUR • MINISTÈRE DES ARMÉES • MINISTRY OF EDUCATION
MOROCCO • NIMES AGGLOMERATION • OFFICE DE LA MARINE MARCHANDE ET DES PORTS • POLE
EMPLOI • POLICE NATIONALE • PRÉFECTURE DE POLICE DE PARIS • SYNDICAT MIXTE DES
TRANSPORT EN COMMUN • UNIVERSITÉ CATHOLIQUE DE LILLE • UNIVERSITÉ DE FRANCHE-COMTÉ
UNIVERSITÉ DU LITTORAL - CÔTE D'OPALE • UNIVERSITÉ LILLE • VILLE DE BLAGNAC • VILLE DE
PANTIN • VILLES DE CHELLES

Distribution by sector

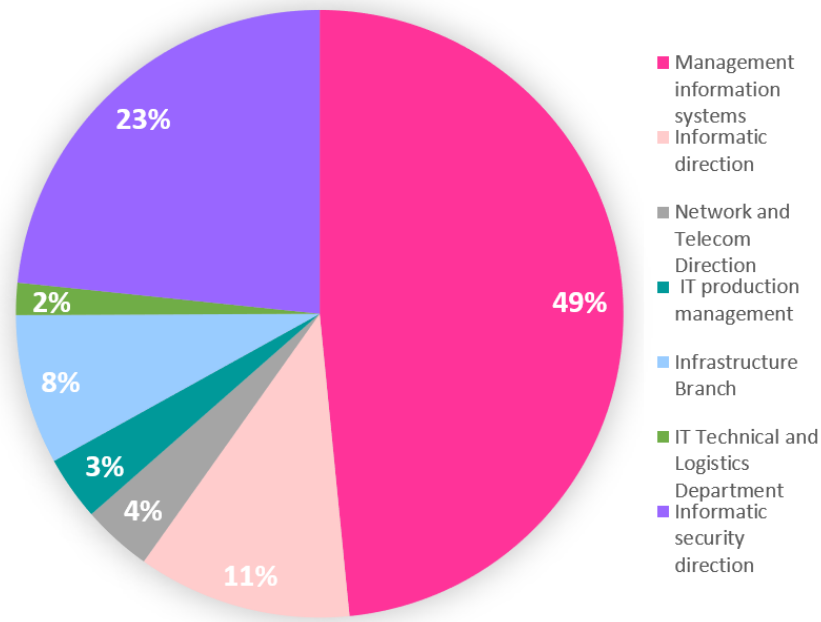


2019 TOP DECISION-MAKERS PROFILES

WORKFORCE



JOB TITLE



« I found a real interest because it is a very effective concept where there is no harassment by sales people and which took place in a friendly environment. I have discovered new products that meet my needs and with whom I will work very quickly. Very good show and a very good organization. »

➤ **BOURSORMA**

« A very enriching IT & IT Security exhibition that makes it easier to communicate with security professionals. The organization is effective in securing appointments and creating a network of contacts. »

➤ **ORANGE**

« Undoubtedly one of the most qualitative IT shows combining high exhibitor expertise, relevance of top decision-makers, highly organized and exceptional executives! I recommend without any hesitation this essential event for all cybersecurity professionals »

➤ **GRAMAGLIA**

« A compact and professional format that allows you to meet most of the cybersecurity offer in a few days. The DSI and RSSI mix is a rare thing to cultivate. »

➤ **ORPEA**

« As every year, a perfectly controlled exhibition, an impeccable organization and constructive meetings. Thanks to the whole team for this quality work, BRAVO! »

➤ **AUBADE**

TOP DECISION MAKERS' TESTIMONIALS

« A very interesting show to meet new partners and discover new solutions. Perfect organization. Very pleasant setting and environment. »

➤ **MUTEX**

« The IT & IT Security Meeting allowed me to gather as much relevant information as possible that was useful for our context in a minimum of time. Speed dating combined with thematic conferences is a very effective formula. »

➤ **MORET INDUSTRIES**

« Exhibition mixing feedback and technologies. Allows you to find partners and solutions for accelerated projects of market products and to exchange with your peers. »

➤ **BNP PARIBAS**

« A very interesting event that allows you to meet a large number of service providers in a short time and get a quick overview of new trends. »

➤ **SCORPIO GROUP**

« There's really nothing to complain about. Very good organization. Very good meeting in an optimized timing. »

➤ **TRANSPORT TENDRON**

« The IT Meeting show allows a rare proximity with suppliers, partners and allows opportunities to emerge, whether business, partnership or other, as rarely can a show allow. This is possible thanks to the quality of the organization and the human size of the event. It is a success. Why didn't I come sooner? »

➤ **TESSI**

« The One To One with partners is an excellent concept for a first contact and discover the perimeter of the partner. »

➤ **ASL AIRLINES**

« Second participation and still as effective as ever. The opportunity to meet many exhibitors and identify possible solutions according to our projects in a short time. I can't wait for next year! »

➤ **GRDF**

« A team at the TOP. An organization at the TOP. An obligatory IT show to answer in 2 days to his research, questions, problems. »

➤ **ELITT**

TOP DECISION MAKERS' TESTIMONIALS

« I really enjoyed this show, the concept makes it easier to be in contact with service providers. The limited number of people means that it is possible to be as close as possible to the providers without having to wait long. The overall organization was very good. The current panel of service providers allows us to respond to current projects. »

➤ **GROUPE MARCK**

« An organization at the top.... Interesting encounters. »

➤ **INSTITUT DE PATHOLOGIE ET DE GENETIQUE**

« A very enriching exhibition in which I enjoy participating..... An impeccable organization and many opportunities for me to expand my technological projects on many solutions and to have contacts for future projects or exchanges. »

➤ **HYUNDAI**

« A very well organized exhibition that allows you to meet many relevant and efficient professionals! Not to be missed! »

➤ **ACTIS**

« The organization is more than perfect, from registration to accompanying the return to the airport. Available exhibitors and participants, very welcoming and attentive. »

➤ **MAIRIE DE BORDEAUX**

« An excellent meeting. Rich in discoveries of technical solutions and professional meetings. I recommend it! »

➤ **POLYCLINIQUE COTE BASQUE SUD**

« In a pleasant place and a friendly atmosphere, IT SECURITY MEETING is the opportunity to carry out a technological watch and to discover many commercial actors in a very short time. A very efficient approach. »

➤ **STEFANO TOSELLI**

« In an almost relaxed atmosphere and far from the daily stress of our professional charges, the IT & IT Security Meeting program remains and will remain one of the best ways to review IT solutions, services and innovations to better understand certain investment decisions and/or changes in IT services in support of our business. Congratulations to the organizers of this program! »

➤ **STADE DE France**

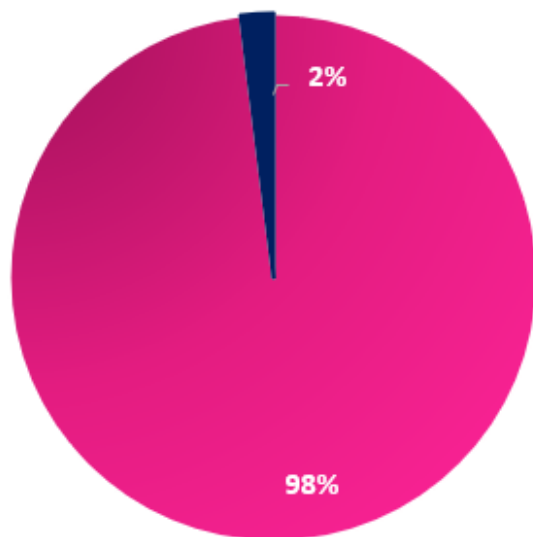
TOP DECISION MAKERS' TESTIMONIALS



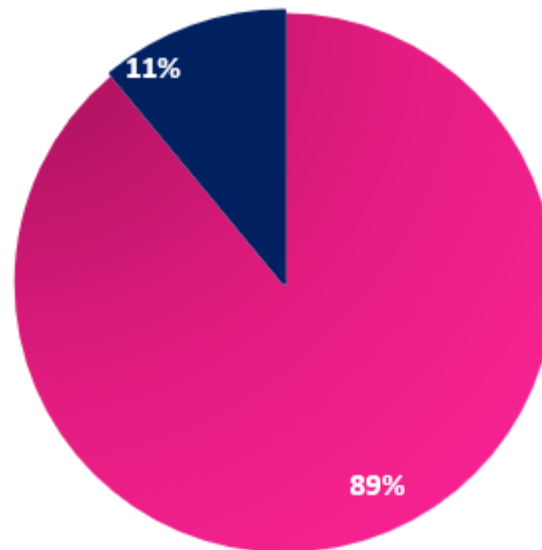
CUSTOMER SATISFACTION

TOP DECISION-MAKERS

Are you planning to work with some providers met at the show?



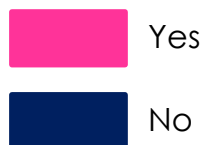
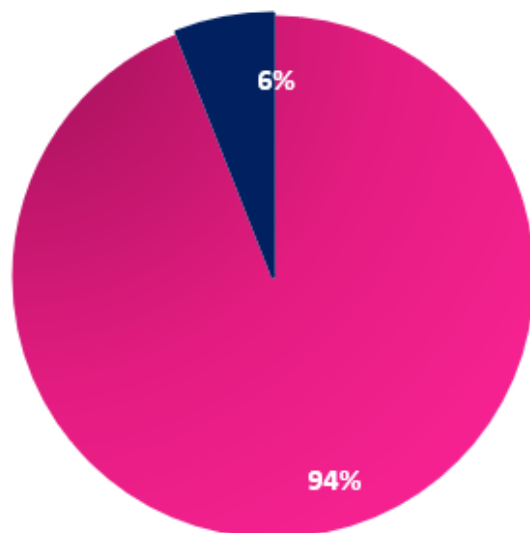
Overall satisfaction of the meeting



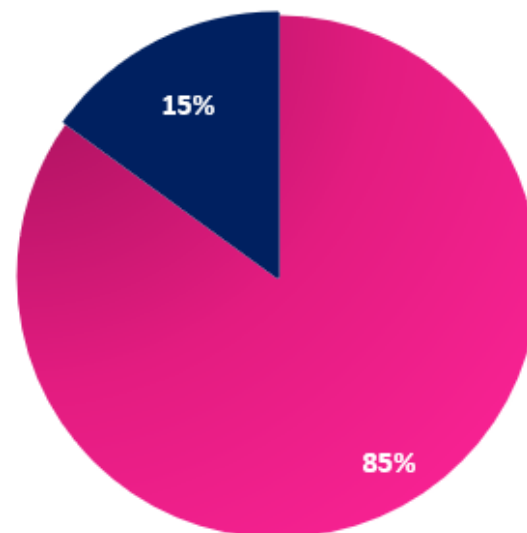
CUSTOMER SATISFACTION

TOP DECISION-MAKERS

Would you recommend the show to a counterpart ?



Overall satisfaction of the business appointments



PARTNERS

OFFICIAL PARTNER



SILVER SPONSORS



SPONSORS



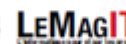
INSTITUTIONAL PARTNERS



PRESS PARTNERS



WEB PARTNERS



2019 EDITION IN FEW PHOTOS



NEXT MEETING

SAVE THE
DATE

IT & IT SECURITY MEETINGS2020

THE BUSINESS TRADE SHOW OF NETWORKS, TELECOMS, MOBILITY,
CLOUD COMPUTING, DATACENTER AND SECURITY

15, 16 & 17
SEPTEMBER 2020

PALAIS DES FESTIVALS ET
DES CONGRÈS DE CANNES

BENCHMARKING • MATCHMAKING • NETWORKING



IT & IT SECURITY MEETINGS 2019

LE SALON ONE TO ONE DES RÉSEAUX, DU CLOUD, DE LA MOBILITÉ ET DE LA SÉCURITÉ INFORMATIQUE

TO DATE 60% OF THE EXHIBITORS HAVE ALREADY REBOOKED THEIR PARTICIPATION FOR 2020

SAVE THE DATE

IT & IT SECURITY MEETINGS 2020

LE SALON DES RÉSEAUX, DU CLOUD, DE LA MOBILITÉ ET DE LA SÉCURITÉ INFORMATIQUE

15, 16 & 17
SEPTEMBER 2020

PALAIS DES FESTIVALS ET
DES CONGRÈS DE CANNES

BENCHMARKING • MATCHMAKING • NETWORKING

Sponsors :



2020 EDITION – 15, 16 & 17 September 2020

Do not hesitate to contact the team now:

Nicolas JAYAT

Divisional Director

Tel : +33 (0)1 41 18 68 96

njayat@weyou-group.com

Carole JARDON

Director

Tel : +33 (0)1 41 18 60 52

cjardon@weyou-group.com

Karo-Lyne LECLERE

Top Decision-maker program Manager

Tel : +33 (0)1 41 18 68 82

kleclere@weyou-group.com

For more informations:
www.it-and-it-security-meetings.com